



RGB Spectrum Delivers Integrated Video Platform for Security Operations at ISC West 2023

ALAMEDA, California – March 22, 2023 – [RGB Spectrum®](#), an industry leader in mission-critical video, today announced its attendance at [ISC West 2023 in booth #7050](#), with a focus on integrated video solutions for the security market, including advancements to its *Zio*® portfolio and a new partner program.

RGB Spectrum solutions are designed to make security operations centers more efficient. Its [Zio portfolio](#) enables better decision-making where users view data sources, applications, and video feeds and if required, can deliver content to any destination, over any network, or to any display.

The [Zio platform](#) includes an array of Video-over-IP components: encoders, decoders, multiviewers, video wall processors, and recorders. *Zio* is managed through a user interface with video thumbnail previews and drag-and-drop simplicity. It offers interoperability with third-party devices by using H.264 and H.265 open standards.

What's New at ISC West

Showcased at ISC West 2023, RGB Spectrum provides a sneak peek at their new *Zio* D2100 AV-over-IP decoder. Designed as a low-cost, compact device, this decoder is ideal for large security operations where rack space is at a premium. It supports video resolutions up to 4K/60 for high-quality imagery and variable bitrates for transmission over WANs, LANs, and mobile environments.

In addition, RGB Spectrum [XtendPoint™ KVM-over-IP extender](#) will be live in the booth. Visitors can see how this scalable KVM matrix-switching solution connects multiple users with controllable systems. *XtendPoint* supports multi-headed computers.

Users can see how to get Video-over-IP on the go with Zio Mobile. The mobile app lets a remote user view live streams in real-time. Operators can push streams to mobile devices using Zio's browser-based GUI. Remote users can also browse and select streams for viewing on their mobile devices.

New Tiered Partner Program

RGB Spectrum's Certified Partner Program was recently organized around two levels: Silver and Gold Partners. Each tier has specific revenue and training requirements and increasing benefits. New training and support resources will soon be available, helping to ensure that a partner's organization is equipped with tools to ensure success.

The company is focused on deepening relationships with key partners. It welcomes new security-focused integrators, VARs, and consultants. Learn more about the program here: <https://www.rgb.com/partner-program>.

"Training is key," added Bob Marcus. "Training gives substance to commitment. And it drives sales. Our program helps ensure our partners' success is driven by high-quality products and well-trained integrators."

ISC West 2023 will be held March 28-31 at the Venetian Expo in Las Vegas. Stop by RGB Spectrum's booth #7050 to see our solutions in action.

About RGB Spectrum

RGB Spectrum pioneered video distribution and display solutions for a room across an enterprise and between organizations. A trusted supplier of audio and visual solutions to commercial, industrial, and government customers since 1987, RGB Spectrum is dedicated to helping our customers achieve *Better Decisions. Faster.*™ Learn more at rgb.com.

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